



## **SKILLED NURSING FACILITIES IMPROVE PDPM ACCURACY BY IDENTIFYING ADDITIONAL \$PPD IN MISSED CODING OPPORTUNITIES**

As the industry approaches year two of the new payment model, Real Time conducted an analysis of its customers' utilization of the PDPM Complete solution to measure the success and accuracy in identifying missed coding opportunities to achieve accurate reimbursement for the care they are providing.

# BACKGROUND

In July 2019, Real Time launched PDPM Complete to skilled nursing facilities (SNFs), in preparation for the industry's largest payment overhaul, the Patient-Driven Payment Model (PDPM).

This full suite of Interventional Analytics tools were specifically designed to capture live resident documentation and provide intuitive analysis of key components within PDPM including, *Initial Assessment analysis, live Interim Payment Alerts, managing length of stay by diagnosis, trending therapy minutes, average minutes per diagnosis, and more* - ensuring SNFs had an efficient way to achieve accurate coding and receive accurate reimbursements.

Today, Real Time's PDPM Complete solution is operating in over 1,000+ facilities nationwide. As the industry approaches year two of the new payment model, Real Time conducted an analysis of its customers utilization of its PDPM Complete solution to measure the success and accuracy in identifying missed coding opportunities to achieve accurate reimbursement and improved \$PPD revenues for all the care they provide.

# CHALLENGES

During the first months following the implementation of PDPM, Real Time worked closely with its customer's MDS Coordinators and Administrators to identify challenges they encountered as they began to manage toward PDPM compliance.

- » Capturing missed coding opportunities during the Initial Assessment, including those in Nursing, Speech Language Pathology (SLP) comorbidities, Non-Therapy Ancillary (NTA), and depression
- » Identifying whether a resident met Interim Payment Assessment (IPA) Criteria
- » Submitting IPAs when the diagnosis coding changed to receive accurate reimbursement
- » Reducing the administrative burden for the completion and modifications to the MDS assessments

# SOLUTION

Addressing these challenges, Real Time quickly enhanced its PDPM Complete platform to provide a more time efficient solution in helping its customers better identify missed coding opportunities and improve reimbursement accuracy.

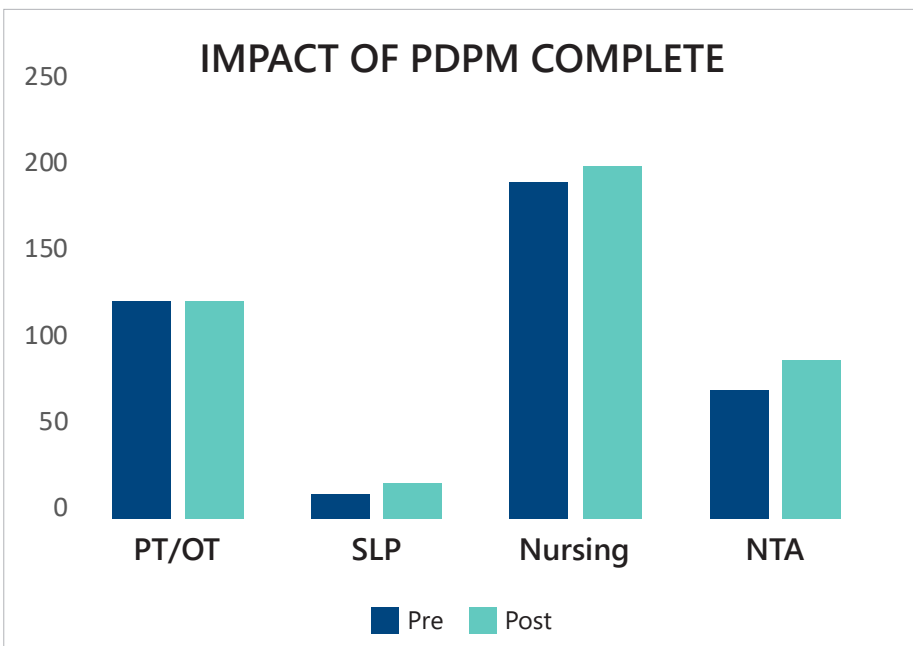
» **PDPM Complete Initial Assessment Analysis.** Pulling live data from the resident’s clinical record, including key words found in nursing and progress notes attributed to Nursing, SLP comorbidities, NTA, and depression, the solution identifies what should be considered to be included on the initial assessment. This analysis report is used prior to MDS submission, to ensure accurate coding that aligns with the care facilities are providing to each resident.

» **Live IPA Alerts.** Providing live IPA Alerts, customers were able to immediately identify when residents meet IPA criteria which may differ from the initial MDS. This alert delivers the changes and calculates \$PPD attributed rates – ensuring a more timely assessment and appropriate reimbursement for care currently being provided.

# RESULTS & IMPROVED METRICS

Since its release, Real Time’s PDPM Complete solution has identified commonly missed coding opportunities on the Initial Assessment **capturing an additional \$30.65PPD (avg.)**.

Additionally, receiving live IPA Alerts with attributed \$PPD rates, Real Time customers have **improved IPA revenues by an average of \$35.59PPD** – ensuring PDPM accuracy for all the care they are providing.





**\$30.65PPD**  
ADDITIONAL  
INITIAL ASSESSMENT  
REVENUES



**\$35.59PPD**  
IMPROVED  
INTERIM PAYMENT  
ASSESSMENT REVENUES



*Connecting Care Through Interventional Analytics*

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